



TEAM BUILDING & COMMUNICATION SKILLS WORKSHOPS

THEY improv: Improv-ing Teams

Success in business often comes down to the ability to properly engage potential clients and properly communicate your corporate message. **THEY improv** is the leader in corporate workshops designed to assist in the proper communication of ideas, whether it be for sales, management or internal communications.

All of our Skills Workshops begin during the planning stages with determining our clients' business needs. This involves everything from simply asking what the needs are to having conversations about goals and specifics. Taking this information, and combining it with information obtained during the workshops themselves, **THEY improv** puts together the exercises to best achieve your goals.

Sales Skills Workshops

THEY improv can work with your sales team and help to motivate them to new heights. This involves both promoting teamwork among your staff to help them achieve more as well as to engender new perspectives on the sales process. From an understanding of verbal and non-verbal communication signals sent to potential clients, your sales staff will be able to generate better client relationships. Through the concept of Yes, and... they will learn the ability to take seemingly off-topic subjects and redirect the conversation to the matter at hand. And everything always returns to the most important aspect of sales, making the client comfortable with closing a deal.

Management Skills Workshops

Managing a high-quality team requires a multitude of skills. From having the strength to be respected in a position of authority to identifying and handling inter-personal relationships, the needs for a better understanding of the issues involved are the keys to success. This workshop can cover everything from working well with others to making the tough decisions. A Management Skills Workshop from **THEY improv** helps to identify the issues involved, potential weaknesses and utilizes programs to strengthen problem areas. The key results sought are enhanced relations with employees, better cooperation with other arms of the org chart, and outside of the box thinking that can help make executive decisions.

Presentation Skills Workshops

Corporate communications often begins and ends with the ability to present in front of large and small groups. This covers not only the ability to speak, but the ability to convey certain messages and get these messages heard. From verbal and non-verbal signals being sent by presenters, to the use of comedy and effective methods of creating slide show presentations, **THEY improv** covers the full gamut of presentation skills needs.

Electronic Communication Skills Workshops

Communication in the modern era requires a working knowledge of communication devices, etiquette and ensuring that the correct ideas are being conveyed. A **THEY improv** Electronic Communication Skills Workshop helps to alleviate potential major and costly miscommunications.

*Contact **THEY improv** to put together a workshop that will help your company exceed your expectations! Email **THEY improv** at info@THEYimprov.com or by phone at (866) 219-4386.*